



People

Costmap Advisory is led by Shahid Karim, an accomplished procurement and commercial leader with more than 20 years' experience, mainly across the entire hydrocarbon value chain.

He is skilled in all aspects of commercial, procurement & supply chain management. He has a demonstrated track record in negotiating high value gas sales agreement (GSPAs), concession agreements (PCAs), leading M&A initiatives, global supply contracts, designing and implementing complex commercial strategies, global strategy development and implementation, organisational transformation projects, cost reduction initiatives and organisational decluttering.

He has worked in global super majors including British Petroleum (BP) and Polish National Oil Company ((PGNiG) in senior leadership roles across a variety of places including London, Islamabad, Aberdeen, Karachi and Baku, Azerbaijan.

