

## E-Procurement and Systems

Automation is the key to modern business. Organisations are looking for ways to automate procurement processes, connect to their supply base quicker, and improve overall supply chain mechanisms

Considering the large number of e-procurement and e-sourcing solutions available to procurement professionals, finding the best tool to fit your needs can be as complex as the issues they are meant to fix.

Costmap Advisory's experts have experience dealing with the leading industry players in all aspects of procurement e-enabling. Our team can help your business select the right set of e-procurement and e-sourcing tools, products, or services that will drive the optimal results for your organisation.

## Sustainable Supplier Development

Sustainable Supplier Development (SSD) is about generating a new capability or competency in suppliers. It is often linked to, although distinct from, performance improvement.

Suppliers are an enormous, and often untapped, pool for innovation, continuous improvement and cost reduction. By enabling this potential, companies can enjoy an enormous impact on the bottom-line financial improvement.

Costmap Advisory is in a unique position to help organisation with Sustainable Supplier Development (SSD). Each case of supplier development is unique, however Costmap Advisory focuses on the following distinct stages in all cases of supplier development:

- Communication
- Training
- Onsite Assistance

## Procurement Ombudsman

Procurement Ombudsman is an independent person(s) with decades of procurement experience and impeccable integrity.

Costmap Advisory is in a unique position to provide such experts for your specific needs.

Any conflict, dispute or question about fairness and integrity of a tendering process; unequal treatment of vendors, provision of partial information, lack of transparency and limiting markets, controversial technical specifications, questionable TORs and debatable bills of quantities, etc. can be referred to procurement Ombudsman for a fair and just resolution.

## Contractor Safety Management

Inadequate health and safety in contractor organisation negatively effects clients' performance resulting in fatalities, injuries and disease. Procurement practices encapsulated in bidding practices; contract documentation, and project leadership, have the ability to influence a safe contractor performance. Costmap Advisory has the expertise and experience to support your organisation in developing a sound and effective contractor safety management system.

## Project Procurement Management

Project Procurement drivers are mostly different to operational Procurement. Time is of the essence and one thing leads to another. Costmap Advisory has several consultants who are experts at providing efficient and cost-effective project procurement management services. Our skilled and experienced project managers will drive your project procurement from planning to successful completion.

Our project managers also have the expertise to identify crucial gaps in a project and can tailor the desired approach to your specific needs, delivering both short and long-term wins for your company.

## Negotiating & Contract Development

Contracts define the long-term relationship of parties and are expected to withstand the test of time. Smart contract negotiations are methodical and backed by data. If poorly planned and executed, the negotiation of a contract can be a long, tiring and frustrating affair. Engaging Costmap Advisory can assure that contract contains the best terms for you with an optimal contractual risk management. Expert negotiators and contract professionals at Costmap Advisory are ready to ensure that contracts are developed with optimal risk management and negotiations realise into a favourable contract for both parties.

## Benchmarking

More organisations now operate in a lean mode under headcount pressures. The ability to collect meaningful market intelligence to drive solid business decisions is curtailed. Whether its evaluating a relationship with current supplier, or pursuing an agreement with a supplier for the first time, it is critical to compare pricing and terms to others in the same space.

Costmap Advisory's benchmarking services provide an unparalleled awareness of organisation's standing in the marketplace, as well as provides the insight to gain and maintain competitive advantage. Our custom benchmarking services help an organisation grow or maintain its status as a market leader.