

Procurement Transformation

Costmap Advisory designs and implements Organisational Transformation projects by aligning People, Processes, Tools and Technology to improve bottom line financial performance; all along an organisation's journey from strategy formulation through to value delivery.

Costmap Advisory will enable your procurement team to deliver industry leading performance. Our Transformation Advisory provides the tools to move from tactical to strategic delivery. This complete 360 degree program is aimed at delivering the following objectives in three distinct phases of diagnostics, recommendations and implementation:

- i. Enroll leadership to buy in to procurement value proposition.
- ii. Reduce exposure to risks across the entire supply chain(s).
- iii. Identify the relevant and objective performance metrics.
- iv. Increase category coverage under procurement .
- v. Propose areas of strategic spend management.
- vi. Devise effective and fit for purpose governance and assurance mechanism.
- vii. Propose right organisational structure for procurement function and team.
- viii. Understand if the ERP is utilised optimally (if applicable).
- ix. Assess capability; recommend ways to enhance capability.
- x. Improve supplier relationship processes to obtain and sustain value delivery.

Category Management

A strong category management program allows procurement and strategic sourcing departments to get involved in the development of new products, technologies, services and strategies. An effective category management plan enables the company to work with suppliers to speed up the time between initiative adoption and full implementation while also providing a layer of continual strategy adjustment once a new supplier or contract has been initiated.

Costmap Advisory is well equipped to help organisations with their category management practice. Our experts have delivered detailed category management plans to scores of clients, identifying needs, successes, and future opportunities.

Independent Professional Opinion

It is not uncommon to resort to an independent professional to seek an independent opinion about a situation.

Whether it's the sourcing strategy, approach to market, deduction of rates, imposition of penalties or liquidated damages; or more complex situations involving contract terminations or invocation of force majeure situations; Costmap Advisory consultants can utilize the decades of experience in dealing with similar situations and provide their best independent professional opinion.

Procurement Audit and Investigation

Inefficient and obsolete procurement procedure gives rise to malpractice, unethical behaviours and collusion with suppliers necessitating the need to conduct an external procurement audit.

Many a times, the leadership of organisations are approached with complaints about unethical conduct of procurement employees; compelling them to initiate an independent investigation.

Costmap Advisory's expert professionals help organisations conduct impartial and objective procurement audits. With decades of experience behind them, our team of professionals unearth individual malpractice as well as systemic flaws in procurement processes.

Procurement Fraud Investigation

The possibility of bid rigging, bid splitting, favouring a supplier and use of kickbacks/bribe by suppliers must be explored, if one of the following happens:

- Inflation of budget for procurement.
- Same vendor appearing consistently on award recommendation in a competitive market.
- Materials/services being procured which are not required.
- Over-priced contracts/ repetitive payments/fake invoice.
- Conflict of interest (COI) situations arising too often in procurement process.

Costmap Advisory experts offer just the solution your organisation needs in such a situation. With decades of experience behind them in dealing with similar incidents, they make an ideal team to conduct investigations of procurement fraud.